

## A GUIDE TO HYBRID & VIRTUAL EVENTS

We understand that you might not have planned a virtual or hybrid event before so let us take you through how our in-house team can make it a simple and successful experience.

Firstly, decide whether you are holding a completely virtual event with speakers only, or if you would prefer a hybrid event, with some delegate attendance and additional virtual delegates joining a live streamed version of the event. From here we can help you with the planning of whichever option you decide on.

Many aspects of live events can be accommodated into a virtual or hybrid event including breakout sessions, polling, Q&A and social media feed. You also have the option of having a paywall for the event to maximise attendance as a revenue stream.

Our award-winning main spaces come with a generous amount of high-quality production and technical inclusions. While this new style of event may be new to a lot of you, it isn't to us. The team have years of experience in delivering a complex range of events with varied technical requirements so are well placed to ensure you get the most out of your virtual or hybrid experience.





## **PACKAGES**

We have two streaming options available: the first is an in-house solution of a fully managed service that can supply up to three simultaneous streams that can be embedded into a website or streamed to a social media channel. Alternatively, a more bespoke option is available to include a tailored microsite for your event that can include an agenda, speaker profiles, social media networking, delegate registration and all-important customer data capture. In both cases our broadcast staff will be on site to assist you with any help you might need. If streaming is required a filming package must be taken too.

1 camera package £650 HD broadcast camera kit and operator for basic video recordings in any of our spaces. Ideal for archival purposes. Includes FoH audio feed and basic edit.

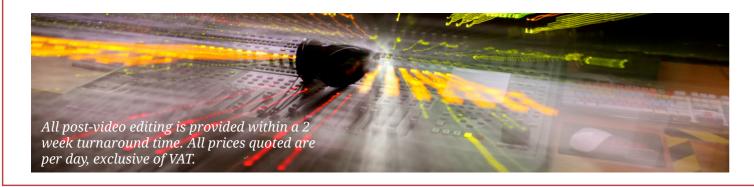
2 camera package £1,700 As above but with 2 HD broadcast camera kits and operators to get a variety of angles for editing purposes. Includes multitrack audio and full edit. 3 camera package £2,600 3 HD broadcast camera kits, plus operators to capture your show from multiple angles. Ideal for general event coverage. Includes multitrack audio and full edit.

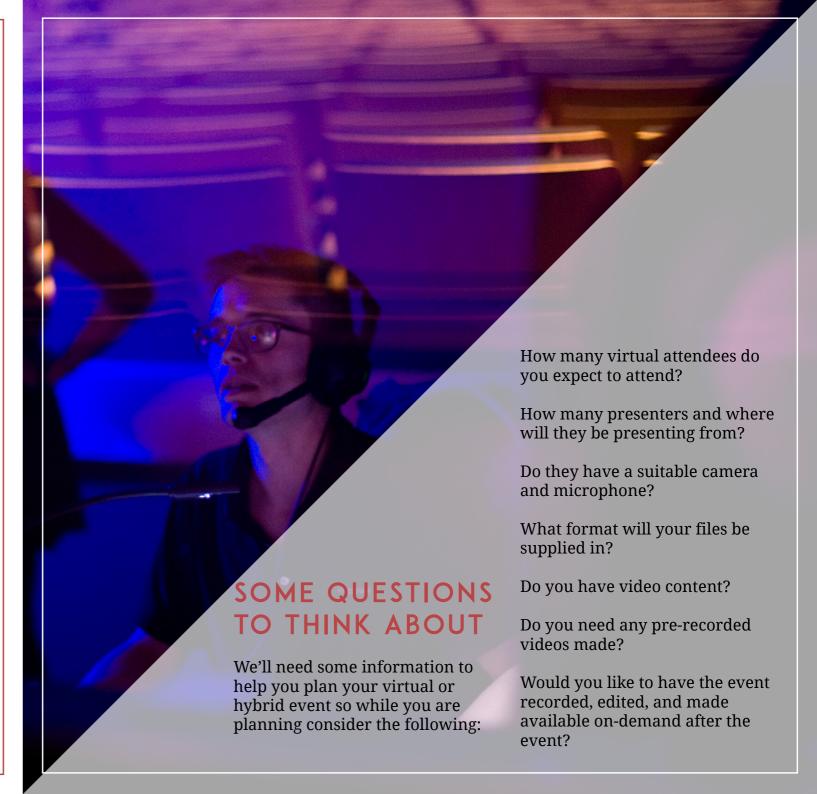
Additional cameras available on request.

You might also like to consider a highlights reel and vox pops £1,700. Filming in multiple locations. Steady footage, vox pop interviews and a time lapse of the event. Includes a full edit and one re-edit.

Special offer: for those taking 2 or 3 camera filming packages in addition to our in-house streaming option we have specially discounted rates:

2 camera + in-house streaming £3,500 (saving £200) 3 camera + in-house streaming £4,400 (saving £200)





## STREAMING CASE STUDY CONTENT LONDON 2019

In 2016 organisers C21 decided on a move that would not only increase the capacity and networking opportunities at the event, but also take it to an entirely new location within London, away from its former West-End home. Their previous venue could accommodate a maximum of 300 in its largest auditorium and so the ability to scale up the event for physical and virtual delegates was a significant driver.

Between 2016 and 2019 the event grew from 400 to 1,200 delegates with one of the significant factors in the growth being the ability to make the most of the venue's comprehensive, flexible streaming options. This allowed the organisers to bring the event to far more delegates than could be seated in the lecture halls at one time.

In 2019, C21's thorough streaming strategy meant that the key talks could be tuned in to in any part of the venue, as well as a secondary venue the organisers had adopted to support the growing event. Delegates could attend any session remotely with 3 streams running simultaneously on one microsite.

The C21 team had ambitious plans for the event and were creative and open-minded. This meant that many of the plans were formed collaboratively and would not have been a success were it not for the award-winning production team, and streaming partner.



## The engagement and reach that the streaming plan enabled can be seen below:

Total of 3,765 Plays, across the 3 day event Peak number of plays in one day 1,346 299 Hours, 53 minutes and 38 seconds of content was viewed

4 Minutes and 47 seconds, was the average view time

Users from 23 Countries viewed the live stream

741 GB of Bandwidth was used, across the event



"Kings Place allowed us to take our event to the next level. It delivered across the board, providing creative flexible space for conferences, screenings, networking space and private meetings.

The tech and AV solutions were unrivalled by any other venue we have worked with across 20 years, and the staff a pleasure to work with. We are relieved to finally find a venue, and a team, that gets it and can deliver across the board.

We will be back again next year."

David Jenkinson Editor-in-Chief & Managing Director, C21Media

